



59 1/2

**WHY IS THIS AGE
SO IMPORTANT?**

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FINANCIAL



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At Trilogy Financial, we focus on the financial circumstances and goals that are unique to you and your family. With that information, we help you create a personalized financial strategy based on your short-term and long-term objectives, then monitor together to help you stay on track.

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- Investment planning
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- Tax efficient strategies
- Tax-free and tax-deferred growth
- Gifting strategies



You may have just started kindergarten or 1st grade. The television show you're watching is interrupted by a special news bulletin. The date: November 22, 1963. Walter Cronkite makes the announcement.¹

“President Kennedy died at 1 p.m., Central Standard Time,” the CBS broadcast journalist said, removing his glasses to look at the clock on a newsroom wall. “Two o’clock, Eastern Standard Time. Some 38 minutes ago.”²

This and other events—scrawled across the pages of late 20th century history—mark your upbringing in ways few others alive today can comprehend.

But now you’re 6 months shy of your 60th birthday. You are 59½ to be exact. Why is that age so significant?

It signifies a turning point of sorts in your life—on a number of fronts. In particular, the IRS allows you to make withdrawals from your retirement account without incurring a penalty. It is also nearly a decade after you were granted the right to contribute more to your IRA fund.

In 30 months you’ll be eligible to claim Social Security benefits. You’re 66 months away from Medicare eligibility.

In this report, we explore your retirement options, your health-care concerns, and how to obtain the best advice to move vibrantly into those golden years. We also turn back the clock to take a quick look at how history may have shaped your outlook.

TURNING BACK THE CLOCK

So, who are you? You’re a late-stage baby boomer, born in the late 1950s, a few years after the Korean War ended (in July 1953). You were part of the largest generation in American history. About 76 million children were born during the boomer years, 1946-1964.³

You were born just a few years after the Vietnam War began (1954). It lasted for most of your childhood, ending with President Nixon’s troop withdrawal in 1973.⁴

¹ <https://www.nytimes.com/2013/11/24/arts/television/as-the-world-turns-interrupted-by-kennedys-shooting.html>

² <https://www.youtube.com/user/CBSNewYork>

³ <http://www.u-s-history.com/pages/h2061.html>

⁴ <https://www.history.com/topics/vietnam-war/vietnam-war-history>

BUILDING YOUR RETIREMENT SAVINGS

Financial professionals provide some depressing figures for many people approaching retirement.

Many analysts say you should have at least \$1 million in retirement savings to get you comfortably through a 30-year retirement.⁵

Those are some big numbers. If you're moving toward retirement and you have little or no money in retirement savings, you're not alone. Most Americans have less than \$1,000 in retirement savings set aside.⁶

More than two-thirds also say they expect to run out of money sometime during their retirement.⁷ Even those closest to retirement, the baby boomers, are falling short of the target with one-third having less than \$25,000 in retirement savings.⁸

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If you're 59½ and believe you're ill equipped for retirement, there's still hope. The IRS grants those at that age special allowances to help bolster their retirement savings. The agency also exempts taxpayers who have reached that age from paying the 10% early withdrawal penalty.⁹

While you won't have to pay a penalty, the IRS still requires you to file the money as income on your tax return if you do make a withdrawal from your retirement account. The money will be taxed as income. Certain Roth IRA withdrawals are not taxable.¹⁰

If your retirement savings are not quite up to par, the IRS provides a catch-up clause, which applies to people over the age of 50.¹¹

Older employees may exceed the IRS's standard elective deferral (\$18,500¹²) to employees' workplace-based retirement savings plans. Elective deferrals are contributions to retirement plans by the employer at the employee's request. Deferrals apply to 401(k)s, 401(b)s, SARSEP, and SIMPLE IRA plans.¹³

⁵ <https://www.aarp.org/work/retirement-planning/info-2015/nest-egg-retirement-amount.html#quest1>

⁶ <https://www.cnbc.com/2017/06/13/heres-how-many-americans-have-nothing-at-all-saved-for-retirement.html>

⁷ <https://www.cnbc.com/2018/05/11/how-many-americans-have-no-retirement-savings.html?recirc=taboolainternal>

⁸ <https://news.northwesternmutual.com/2018-05-08-1-In-3-Americans-Have-Less-Than-5-000-In-Retirement-Savings>

⁹ <https://www.irs.gov/retirement-plans/plan-participant-employee/retirement-topics-tax-on-early-distributions>

¹⁰ <https://www.irs.gov/retirement-plans/retirement-plans-faqs-regarding-iras-distributions-withdrawals>

¹¹ <https://www.thebalance.com/401k-contribution-limits-rules-2388221>

¹² <https://www.irs.gov/retirement-plans/plan-participant-employee/retirement-topics-contributions>

¹³ <https://www.irs.gov/retirement-plans/plan-participant-employee/definitions>

THE CATCH-UP AMOUNT FOR 2018 IS \$6,000 AND APPLIES TO THESE PLANS:

- ▶ 401(k) (other than a SIMPLE 401(k))
- ▶ 403(b)
- ▶ SARSEP
- ▶ Governmental 457(b)¹⁴

Deferrals to retirement plans must exceed the standard \$18,500 limit (2018) to be counted as catch-up contributions.¹⁵ (The individual limit rises to \$24,500 in 2018.¹⁶)

YOU MAY MAKE ANNUAL CATCH-UP CONTRIBUTIONS IF THE AMOUNT IS LESS THAN EITHER OF THESE:

- ▶ The catch-up contribution dollar limit, or
- ▶ The excess of the participant's compensation over the elective deferral contributions that are not catch-up contributions.¹⁷

Catch-up contributions are \$3,000 for SIMPLE IRA and SIMPLE 401(k) plans. These types of plans are usually offered to employees of small businesses.¹⁸

You may make \$1,000 catch-up contributions to your traditional or Roth IRA in 2018.¹⁹

Retirement planners have found that those who use the catch-up provisions typically have \$417,000 in their 401(k)s compared to \$157,000 for those who do not.²⁰

WHAT ELSE CAN YOU DO TO BOOST YOUR RETIREMENT SAVINGS?

- 1 Financial professionals urge older workers to focus on saving rather than spending. A more common and typically unproductive approach to retirement saving is setting wrong priorities: Spend first, save second.²¹
- 2 Many older workers tend to tuck away money at the end of the month rather than implementing a consistent, disciplined savings plan.
- 3 A better approach is to shift your money to savings or investment accounts at the beginning of the pay cycle, as opposed to the end, when little extra money remains to set aside for future needs.
- 4 If your employer doesn't offer 401(k) plans, consider establishing a traditional or Roth IRA and have a designated portion of paycheck money go into one of those types of accounts at the start of the pay period.
- 5 A smart way to find the right plan is to seek advice from a financial professional.

¹⁴ <https://www.irs.gov/retirement-plans/plan-participant-employee/retirement-topics-catch-up-contributions>

¹⁵ <https://www.irs.gov/retirement-plans/plan-participant-employee/retirement-topics-catch-up-contributions>

¹⁶ <https://www.irs.gov/retirement-plans/how-much-salary-can-you-defer-if-youre-eligible-for-more-than-one-retirement-plan>

¹⁷ <https://www.irs.gov/retirement-plans/plan-participant-employee/retirement-topics-catch-up-contributions>

¹⁸ <https://www.paychex.com/articles/employee-benefits/401k-vs-simple-ira-plans>

¹⁹ <https://www.irs.gov/retirement-plans/plan-participant-employee/retirement-topics-catch-up-contributions>

²⁰ <http://time.com/money/4175048/401k-catch-up-contributions/>

²¹ <https://money.usnews.com/money/blogs/on-retirement/articles/2017-10-20/7-retirement-catch-up-strategies-for-lifelong-procrastinators>

MAKING YOUR WAY TOWARD SOCIAL SECURITY

Hitting the ripe, young age of 59½ puts you within shouting distance of Social Security eligibility. In fact, to break it down, you’re within 130 weeks, at the earliest. American workers are eligible for Social Security benefits at 62, but at reduced benefits.

ALTHOUGH YOU’RE STILL A WAYS AWAY, HERE ARE SOME CHANGES TO SOCIAL SECURITY FOR 2018:^{22 23}

- 1 Social Security recipients received a 2% increase in benefits. The Social Security Administration (SSA) attempts to match annual increases to inflation based on Bureau of Labor Statistics calculations. The 2% increase is the largest since 2012’s 3.6%.
- 2 The maximum earnings limit is \$128,400. Earnings above this amount are not taxed.
- 3 The full retirement age (FRA) continues to rise by 2 months a year. The FRA of those who turned 62 in 2018 is 66 and 4 months. The FRA annual increases will stop in 2022 at 67.²⁴
- 4 If you retire early and apply for Social Security benefits, the amounts will be reduced by:

Retirement age	62	63	64	65	66
Reduction	30%	25%	20%	13.3%	6.7%

- 5 Your benefits will rise by 8% for every year you delay receiving benefits. If you wait until 70, you’ll receive 124% of your determined benefit.²⁵

The SSA uses a formula to calculate your basic benefit, or “primary insurance amount.” The formula indexes your highest average monthly earnings over 35 years of work.²⁶

THE AVERAGE MONTHLY BENEFIT IS \$1,369.27

You may go to www.socialsecurity.gov/estimator to help you determine your projected benefits. You may establish an account at www.socialsecurity.gov/myaccount.

²² <https://www.investopedia.com/retirement/social-security-changes/>

²³ <https://www.ssa.gov/news/press/factsheets/colafacts2018.pdf>

²⁴ <https://www.ssa.gov/planners/retire/retirechart.html>

²⁵ https://www.ssa.gov/oact/quickcalc/early_late.html#late

²⁶ <https://www.ssa.gov/pubs/EN-05-10070.pdf>

²⁷ <https://www.ssa.gov/news/press/factsheets/basicfact-alt.pdf>



What are the advantages of receiving benefits at 62 or waiting until 70?

GETTING BENEFITS AT 62:²⁸

- ▶ You don't think you'll earn more than the retirement earning exempt amount, which in 2018 is \$17,040.29 (It traditionally rises every year.)
- ▶ You're in ill health with below average life expectancy.
- ▶ You expect your spouse's benefits to be larger than yours.
- ▶ You won't have other income sources or opportunities to earn more.
- ▶ Your Social Security checks will be smaller, but you'll collect 8 additional years of checks.³⁰
- ▶ The early age is the most popular choice of retirees.³¹

GETTING BENEFITS AT 70:³²

- ▶ You plan on continuing to work and earn more than the SSA income limit (\$17,040 in 2018).³³
- ▶ You don't have any retirement savings, you're single, and you're healthy.
- ▶ Your spouse plans to continue working. A larger portion of your benefits is taxed because of the higher combined income. You'll keep more of your income by waiting.
- ▶ You're in good health and expect to have a long life. The average life expectancy of Americans age 65 today is about 85.³⁴
- ▶ Your spouse is younger or your spouse's benefit is smaller. When you die, your spouse will get the larger Social Security amount.

28 <https://www.thebalance.com/should-you-take-social-security-at-age-62-2388847>

29 <https://www.ssa.gov/news/press/factsheets/colafacts2018.pdf>

30 <https://www.fool.com/retirement/2017/11/19/why-smart-people-take-social-security-at-62.aspx>

31 <https://www.fool.com/retirement/2018/02/06/why-do-so-many-people-claim-social-security-at-62.aspx>

32 <https://www.thebalance.com/should-you-take-social-security-at-age-62-2388847>

33 <https://www.ssa.gov/planners/retire/rule.html>

34 <https://www.ssa.gov/planners/lifeexpectancy.html>

STAYING HEALTHY AND STRONG IN THE GOLDEN YEARS

In 6 months you'll hit the big one: 60. That's 6 decades, most of it through the latter half of one of human history's most turbulent, tumultuous, and exciting centuries. While life expectancies vary, you can reasonably expect to live another quarter century.³⁵

And with your temperament, you expect to take life by the horns and ride it full throttle. But, naturally, before you proceed, you ought to take stock of the most important part of your life, your health.

Unfortunately, your health changes over the years. After all, you're not 20 years old anymore. You're going to be 60. On the other hand, 60 just isn't 60 anymore. In order to live life to the fullest, you do have to keep a closer watch on your health—whether you'd like to or not.



HERE'S WHAT YOU CAN EXPECT AT 60 AND BEYOND:³⁶

Your skin becomes drier as you age. That means you're less prone to adolescent breakouts. However, your more fragile skin is susceptible to age spots and wrinkles. Prescriptions like hydroquinone (for the age spots) and retinol (Retin-A for wrinkles) work to give the appearance of rolling back the years.

Your bones may keep you sturdy and stable throughout your 60s— that is, if you've been relatively active throughout your life. However, years of sedentary living might pose a few health challenges. You might be looking at some achy joints from worn cartilage and loss of joint lubrication. Make no bones about it, maintaining a healthy body weight and some strength training may do the trick in restoring some of the spring to your step. Consider consulting with your doctors about supplementing with vitamin D and calcium.

You may want to scratch from your diet those 2-pound bacon cheeseburgers with super sides of onion rings and extra-large chocolate milk shakes. Your metabolism generally slows about 5% per decade. But health experts say you don't have to gain weight. Staying active and cutting calories may be just the thing to keep you fit and trim.

The 60s do pose a unique but easily remedied nutritional challenge. Your body produces less hydrochloric acid, which decreases vitamin B12 availability. Talk with your doctor about a B12 supplement.

Acid reflux may also be a challenge as your stomach empties more slowly. This can also lead to constipation. Adding more fiber and water to your diet can help by protecting you from colon polyps.

GETTING FINANCIAL ADVICE

You're approaching a major turning point in your life. A financial professional can help you discover wise solutions and develop smart retirement strategies for a rich and exciting future.

We can help you analyze your financial situation to shape the life you envision.

If you or anyone close to you would like to discuss how to maximize your retirement benefits with a professional, we're here to help.

³⁶ <https://www.aarp.org/health/healthy-living/info-09-2012/what-to-expect-in-your-60s.html>

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"IN ORDER TO LIVE LIFE TO THE FULLEST, YOU DO HAVE TO KEEP A CLOSER WATCH ON YOUR HEALTH—WHETHER YOU'D LIKE TO OR NOT."

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LET'S GET TO THE HEART OF YOUR HEALTH:

The good news: Older hearts can pump the same blood volume as younger ones. The bad news? Heart disease kills more than 20% of people ages 65-74. Now back to the good news. Advances in medical technology have led to nearly a 30% drop in heart disease related deaths.³⁷

Your senses start undergoing changes as you move into your 60s. Simple choices like turning the volume down and staying away from loud noises may help retain your hearing. However, nearly half of people in their 60s experience some hearing loss. Get a hearing test if you think your hearing is declining. Typically, those in their 60s need considerably more light (3 times) to read than people in their 20s. A healthy diet that includes fish oil and antioxidants can help.

Less sensitive immune systems make you less allergy prone. Allergies stem from over-reactive immune systems. The downside is you're more susceptible to sickness. Chronic inflammation also restricts your body's immune response. Since inflammation is connected to heart disease and diabetes, losing weight, consuming a healthy diet, and getting adequate exercise become increasingly more important.

Wondering about those nightly trips? The positive side is your urinary system probably functions as well as in your younger days. The flip side is: "In their 60s, 80% of people need to get up at least once a night," said Dr. Ryan P. Terlecki, an assistant professor of urology at Wake Forest University School of Medicine in Winston-Salem, North Carolina. How do you reduce nightly bathroom trips? Stop drinking fluids after 6 p.m. and coffee in the afternoon.

Now let's get to some of the best news about turning 60. You're going to be happier. "As you get older, you know that bad times are going to pass," said Laura Carstensen, PhD, director of the Stanford Center on Longevity, Stanford, California. "You also know that good times will pass, which makes those good times even more precious."

You don't need anyone telling you that money can't buy happiness (or prevent sadness),³⁸ but it certainly can make your retirement years more fulfilling and comfortable. Proper financial planning sets the stage for a smooth transition to those autumn years.

³⁷<http://circ.ahajournals.org/content/123/4/e18>

³⁸<http://www.apa.org/monitor/2012/07-08/money.aspx>



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